Company Tracking Number: PYR STD/SEL 2009 AR

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

Filing at a Glance

Company: The Pyramid Life Insurance Company

Product Name: Individual Standard and Select SERFF Tr Num: UNAM-126060512 State: ArkansasLH

Medicare Supplement

TOI: MS06 Medicare Supplement - Other SERFF Status: Closed State Tr Num: 41751

AR

Sub-TOI: MS06.000 Medicare Supplement - Co Tr Num: PYR STD/SEL 2009 State Status: Approved-Closed

Other

Filing Type: Rate Co Status: Reviewer(s): Stephanie Fowler

Authors: Carmen Boyd, Trudi Disposition Date: 03/12/2009

Goldenberg

Date Submitted: 03/10/2009 Disposition Status: Approved-

Closed

Implementation Date Requested: 04/15/2009 Implementation Date: 04/01/2009

State Filing Description:

General Information

Project Name: PYR STD/SEL 2009 AR Status of Filing in Domicile: Pending

Project Number: M-40, et al; M-61, et al

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Overall Rate Impact: 9.5%

Filing Status Changed: 03/12/2009 Explanation for Other Group Market Type:

State Status Changed: 03/12/2009

Deemer Date: Corresponding Filing Tracking Number: PYR

STD/SEL 2009 AR

Group Market Type:

Filing Description:

The Pyramid Life Insurance Company

NAIC #68284 FEIN # 48-0557726

Request for Rate Revision -Individual Standard & Select Medicare Supplement

Forms: M-40, et al (Plans A,B,C,D,E,F,F+,G,J+); M-61, et al (Plans B,C,D,E,F,G)

SERFF Tracking Number: UNAM-126060512 State: Arkansas
Filing Company: The Pyramid Life Insurance Company State Tracking Number: 41751

Company Tracking Number: PYR STD/SEL 2009 AR

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

Enclosed for your review and approval is a rate revision request for the above referenced forms. The Pyramid Life Insurance Company is requesting a 9.5% rate increase on all Standardized and Select Medicare Supplement plans.

Company and Contact

Filing Contact Information

Trudi Goldenberg, tgoldenberg@uafc.com
P.O. Box 958465 (407) 628-1776 [Phone]

Lake Mary, FL 32795-8465

Filing Company Information

The Pyramid Life Insurance Company CoCode: 68284 State of Domicile: Kansas

1001 Heathrow Park Lane Group Code: 953 Company Type:

Suite 5001

Lake Mary, FL 32746 Group Name: State ID Number:

(407) 995-8000 ext. [Phone] FEIN Number: 48-0557726

Filing Fees

Fee Required? Yes
Fee Amount: \$450.00
Retaliatory? No

Fee Explanation: \$50 per plan X 8 plans, plus \$50 for remaining pooled, closed plans.

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The Pyramid Life Insurance Company \$450.00 03/10/2009 26283975

Company Tracking Number: PYR STD/SEL 2009 AR

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Approved- Closed	Stephanie Fowler	03/12/2009	03/12/2009

SERFF Tracking Number: UNAM-126060512 State: Arkansas
Filing Company: The Pyramid Life Insurance Company State Tracking Number: 41751

Company Tracking Number: PYR STD/SEL 2009 AR

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

Disposition

Disposition Date: 03/12/2009

Implementation Date: 04/01/2009

Status: Approved-Closed

Comment: We have approved the requested 9.5% rate increase for Supplement Plans A, B, C, D, E, F, HD-F, G, and HD-J; as well as Select Plans D, R, F, and

G to be implemented on or after April 1, 2009. This approval is subject to the following:

- Increases will not be given more frequently than once in a twelve-month period.

- Company is to give it's insureds a minimum of 30 days prior notice of increase.

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Premium:	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders		Change (where	Change (where
	Change:		Change for	Affected for this		required):	required):
			this	Program:			
			Program:				
The Pyramid Life	9.500%	9.500%	\$133,328	479	\$1,403,454	9.500%	9.500%
Insurance Company							

The Tyrumu Eye manuace

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

PYR STD/SEL 2009 AR

Item Type Item Name Item Status Public Access

Supporting Document Health - Actuarial Justification No

Rate Rates and Rate History Yes

SERFF Tracking Number: UNAM-126060512 State: Arkansas

Filing Company: The Pyramid Life Insurance Company State Tracking Number: 41751

Company Tracking Number: PYR STD/SEL 2009 AR

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

Rate Information

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 13.000%

Effective Date of Last Rate Revision: 03/01/2008

Filing Method of Last Filing: SERFF

Company Rate Information

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Premium:	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders		Change (where	Change (where
	Change:		Change for	Affected for this		required):	required):
			this	Program:			
			Program:				
The Pyramid Life	9.500%	9.500%	\$133,328	479	\$1,403,454	9.500%	9.500%

Insurance Company

Company Tracking Number: PYR STD/SEL 2009 AR

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: Individual Standard and Select Medicare Supplement

Project Name/Number: PYR STD/SEL 2009 AR/M-40, et al; M-61, et al

Rate/Rule Schedule

Review Document Name: Affected Form Rate Rate ActionInformation: Attachments

Status: Numbers: Action:*

(Separated with

commas)

Rates and Rate History M-40, et al and New Arkansas std

M-61, et al rates.pdf

Arkansas select

rates.pdf

PYR-Std Rate

Increase

History2009.pdf

Actuarial Justification for A&H Rate Increase Individual Standardized Medicare Supplement

Exhibit A -- Current and Requested Premium Rates

Arkansas Current Standardized Medicare Supplement

Area: 1.0

											w/Rx Discount				
	M-40	M-41	M-42	M-43	M-44AR	M-44AR	M-45	M-46	M-47	M-49	M-49				
<u>Mode</u>	Plan A	<u>Plan B</u>	Plan C	<u>Plan D</u>	<u>Plan E</u>	<u>Plan E</u>	<u>Plan F</u>	Plan G	<u>High "F"</u>	High "J"	High "J"	<u>Age</u>			
					Non-smoker	<u>Smoker</u>									
Annual	\$2,884.37	\$2,889.36	\$3,799.16	\$3,017.34	\$2,404.13	\$2,764.39	\$3,610.42	\$3,109.66	\$986.45	\$2,296.16	\$1,453.47	All			
Semi-Annual	\$1,499.87	\$1,502.47	\$1,975.57	\$1,569.02	\$1,250.15	\$1,437.48	\$1,877.42	\$1,617.03	\$512.95	\$1,194.00	\$755.80	All			
Quarterly	\$764.36	\$765.68	\$1,006.78	\$799.59	\$637.09	\$732.56	\$956.76	\$824.06	\$261.41	\$608.48	\$385.17	All			
Monthly	\$248.06	\$248.49	\$326.73	\$259.49	\$206.75	\$237.74	\$310.50	\$267.43	\$84.83	\$197.47	\$125.00	All			

0.85

Arkansas ALL

Plans B, C & J+ no longer available for sale, increase for existing business only

Plan J+: Prescription Drug discount of 36.7% effective 1/1/06

^{*} Applications for under 65 Disabled are no longer being accepted.

Actuarial Justification for A&H Rate Increase Individual Standardized Medicare Supplement

Exhibit A -- Current and Requested Premium Rates

Arkansas Requested Standardized Medicare Supplement

Area: 1.0

											w/Rx Discount	
	M-40	M-41	M-42	M-43	M-44AR	M-44AR	M-45	M-46	M-47	M-49	M-49	
<u>Mode</u>	Plan A	<u>Plan B</u>	Plan C	Plan D	<u>Plan E</u>	<u>Plan E</u>	<u>Plan F</u>	Plan G	High "F"	High "J"	High "J"	<u>Age</u>
					Non-smoker	<u>Smoker</u>						
Annual	\$3,158.38	\$3,163.86	\$4,160.09	\$3,303.96	\$2,632.43	\$3,026.90	\$3,953.49	\$3,404.94	\$1,080.16	\$2,514.30	\$1,591.55	All
Semi-Annual	\$1,642.36	\$1,645.21	\$2,163.25	\$1,718.06	\$1,368.86	\$1,573.99	\$2,055.82	\$1,770.57	\$561.68	\$1,307.44	\$827.61	All
Quarterly	\$836.97	\$838.42	\$1,102.42	\$875.55	\$697.59	\$802.13	\$1,047.68	\$902.31	\$286.24	\$666.29	\$421.76	All
Monthly	\$271.62	\$272.09	\$357.77	\$284.14	\$226.39	\$260.31	\$340.00	\$292.82	\$92.89	\$216.23	\$136.87	All

Arkansas ALL 0.85

Plans B, C & J+ no longer available for sale, increase for existing business only

Plan J+: Prescription Drug discount of 36.7% effective 1/1/06

^{*} Applications for under 65 Disabled are no longer being accepted.

Actuarial Justification for A&H Rate Increase Individual Standardized Medicare Supplement

Exhibit A -- Current and Requested Premium Rates

Arkansas Current Standardized Medicare Select

Area: 1.0

<u>Mode</u>	M-61 <u>Plan B</u>	M-62 <u>Plan C</u>	M-63 <u>Plan D</u>	M64AR <u>Plan E</u>	M64AR Plan E	M-65 <u>Plan F</u>	M-66 <u>Plan G</u>	<u>Age</u>
Annual	N/A	N/A	\$2,276.17	Non-Smoker \$2,042.43	Smoker \$2,349.59	\$3,075.72	\$2,545.87	All
Semi-Annual	N/A	N/A	\$1,183.61	\$1,062.06	\$1,221.79	\$1,599.37	\$1,323.85	All
Quaterly Monthly	N/A N/A	N/A N/A	\$603.19 \$195.75	\$541.24 \$175.65	\$622.64 \$202.06	\$815.07 \$264.51	\$674.66 \$218.94	All All
Monthly	IN/A	IN/A	φ190.75	\$175.65	\$202.00	φ204.5 I	φ210.9 4	All

Arkansas ALL 0.85

^{*} Applications for under 65 Disabled are no longer being accepted.

Actuarial Justification for A&H Rate Increase Individual Standardized Medicare Supplement

Exhibit A -- Current and Requested Premium Rates

Arkansas Requested Standardized Medicare Select

Area: 1.0

<u>Mode</u>	M-61 <u>Plan B</u>	M-62 <u>Plan C</u>	M-63 <u>Plan D</u>	M64AR <u>Plan E</u> Non-Smoker	M64AR <u>Plan E</u> Smoker	M-65 <u>Plan F</u>	M-66 <u>Plan G</u>	<u>Age</u>
Annual	N/A	N/A	\$2,492.40	\$2,236.39	\$2,572.71	\$3,367.99	\$2,787.79	All
Semi-Annual	N/A	N/A	\$1,296.05	\$1,162.92	\$1,337.81	\$1,751.35	\$1,449.65	All
Quaterly	N/A	N/A	\$660.49	\$592.64	\$681.77	\$892.52	\$738.76	All
Monthly	N/A	N/A	\$214.35	\$192.33	\$221.25	\$289.65	\$239.75	All

Arkansas ALL 0.85

^{*} Applications for under 65 Disabled are no longer being accepted.

Exhibit B - Rate Increase History - Medicare Supplement Select

STATE:	YEAR:	Plan A M-40	Plan B M-41	Plan C M-42	Plan D M-43	Plan E M-44	Plan F M-45	Plan F * M-47	Plan G M-46	Plan J * M-49	STATE:	YEAR:	Plan B M-61	Plan C M-62	Plan D M-63	Plan F M-65	Plan G M-66
Generic	1995	0.00%	8.00%	12.00%			4.00%		0.00%								
AR, GA, ID		0.00%	0.00%	0.00%			0.00%		0.00%								
FL		0.00%	6.00%	8.00%			4.00%		0.00%								
Generic	1996	0.00%	10.00%	13.00%			9.00%		7.00%		Generic	1996		15.00%		9.00%	
AR		0.00%	12.00%	15.00%			12.00%		9.00%		FL			8.80%		8.80%	
FL		8.80%	8.80%	8.80%			8.80%		8.80%		IL			13.00%		9.00%	
GA		0.00%	8.00%	9.00%			0.00%		0.00%		IN			15.00%		9.00%	
ID		0.00%	8.00%	9.00%			8.50%		7.00%								
IN		-20.00%	10.00%	13.00%			9.00%		0.00%								
NM		0.00%	10.00%	13.00%			5.00%		5.00%								
Generic 0-64	1997	0.00% 0.00%	9.70% 42.61%	9.70% 42.61%			9.70% 42.61%		0.00% 30.00%		Generic 0 - 64	1997		9.70% 42.61%		9.70% 42.61%	
AL 0-64		0.00% 0.00%	9.70% 37.13%	9.70% 37.13%	**		9.70% 37.13%		0.00% 25.00%								
AR 0-64		0.00% N/A	9.70% N/A	9.70% N/A			9.70% N/A		0.00% N/A		AR 0 - 64			9.70% N/A		9.70% N/A	
FL 0-64		9.70% 9.70%	9.70% 9.70%	9.70% 9.70%			9.70% 9.70%		9.70% 9.70%		FL 0 - 64			9.70% 9.70%		9.70% 9.70%	
GA, ID 0-64		0.00% 0.00%	9.70% 42.61%	9.70% 42.61%			9.70% 42.61%		0.00% 30.00%								
IL 0-64		0.00% 0.00%	9.70% 42.61%	9.70% 42.61%			9.70% 42.61%		0.00% 30.00%		IL 0 - 64			9.70% 42.61%		9.70% 42.61%	
IN, KS, ND, PA, SD 0-64	•	0.00% 0.00%	9.70% 9.70%	9.70% 9.70%			9.70% 9.70%		0.00% 0.00%		IN, KS 0 - 64			9.70% 9.70%		9.70% 9.70%	
NM 0-64		0.00% 0.00%	9.70% 42.61%	9.70% 42.61%			9.70% 42.61%		0.00% 30.00%								
VA 0-64		0.00% 0.00%	9.70% 9.70%	9.70% 9.70%			9.70% 9.70%		0.00% 0.00%		VA 0 - 64			0.00% 0.00%		0.00% 0.00%	
Generic	1998	10.00%	10.00%	10.00%	10.00%		10.00%		10.00%		Generic	1998	10.00%	10.00%	10.00%	10.00%	10.00%
0-64		10.00%	10.00%	10.00%	10.00%		10.00%		10.00%		0 - 64		10.00%	10.00%	10.00%	10.00%	10.00%
AL 0-64		10.00% 10.00%	10.00% 10.00%	10.00% 10.00%			10.00% 10.00%		10.00% 10.00%								
AR 0-64		10.00% N/A	10.00% N/A	10.00% N/A	10.00% N/A		10.00% N/A		10.00% N/A		AR 0 - 64		10.00% N/A	10.00% N/A	10.00% N/A	10.00% N/A	10.00% N/A
FL 0-64		10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%		10.00% 10.00%		10.00% 10.00%		FL * 0 - 64		10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%
GA, ID 0-64		10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%		10.00% 10.00%		10.00% 10.00%								
IL, IN, KS, ND, PA, 0-64	SD	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%		10.00% 10.00%		10.00% 10.00%		IL, IN, KS, ND, PA, 0 - 64	SD	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%
MO 0-64		10.00%	10.00%	10.00%	10.00%		10.00% ##		10.00%		MO 0-64		10.00%	10.00%	10.00%	10.00%	10.00%
NM 0-64		10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%		10.00% 10.00%		10.00% 10.00%								
VA 0-64		10.00% 10.00%	10.00% 10.00%	10.00% 10.00%	10.00% 10.00%		10.00% 10.00%		5.00% 5.00%		VA 0-64		10.00% 10.00%	20.67% 20.67%	10.00% 10.00%	20.67% 20.67%	10.00% 10.00%

3/3/2009 1 of 6

Exhibit B - Rate Increase History - Medicare Supplement Select

STATE:	YEAR:	Plan A M-40	Plan B M-41	Plan C M-42	Plan D M-43	Plan E M-44	Plan F M-45	Plan F * M-47	Plan G M-46	Plan J * M-49	STATE:	YEAR:	Plan B M-61	Plan C M-62	Plan D M-63	Plan F M-65	Plan G M-66
Generic 0-64	1999	16.00% 85.60%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%		8.00% 32.84%		8.00% 32.84%		Generic 0 - 64	1999	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%
AL 0-64	Plan D, F+ and J+ not filed in AL.	16.00% 85.60%	8.00% 32.84%	8.00% 32.84%	:-		8.00% 32.84%		8.00% 32.84%								
AR 0-64		16.00% N/A	8.00% N/A	8.00% N/A	8.00% N/A		8.00% N/A		8.00% N/A		AR 0 - 64		8.00% N/A	8.00% N/A	8.00% N/A	8.00% N/A	8.00% N/A
CO 0-64		16.00% 0.00%	8.00% 0.00%	8.00% 0.00%	8.00% 0.00%		8.00% 0.00%		8.00% 0.00%								
FL * 0-64		6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%		6.00% 6.00%		6.00% 6.00%		FL * 0 - 64		6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%
GA 0-64		5.00% 5.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%		5.00% 5.00%		5.00% 5.00%		GA 0-64		5.00% 5.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%
ID 0-64	As of 7/14/99 ID 0-64 rates = ID age 65 rates.	16.00% 16.00%	8.00% 8.00%	8.00% 8.00%	8.00% 8.00%		8.00% 8.00%		8.00% 8.00%								
IL 0-64		16.00% 33.40%	8.00% 24.20%	8.00% 24.20%	8.00% 24.20%		8.00% 24.20%		8.00% 24.20%		IL 0 - 64		8.00% 24.20%	8.00% 24.20%	8.00% 24.20%	8.00% 24.20%	8.00% 24.20%
IN, KS, PA 0-64		16.00% 16.00%	8.00% 8.00%	8.00% 8.00%	8.00% 8.00%		8.00% 8.00%		8.00% 8.00%		IN, KS 0 - 64		8.00% 8.00%	8.00% 8.00%	8.00% 8.00%	8.00% 8.00%	8.00% 8.00%
IA 0-64		16.00% 40.00%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%		8.00% 32.84%		8.00% 32.84%								
KY 0-64		16.00% 85.60%	8.00% 29.92%	8.00% 29.92%	8.00% 29.92%		8.00% 29.92%		8.00% 29.92%		KY 0-64		8.00% 29.92%	8.00% 29.92%	8.00% 29.92%	8.00% 29.92%	8.00% 29.92%
MO 0-64		16.00% ##	8.00% ##	8.00% ##	8.00% ##		8.00% ##		6.15% ##		MO 0-64		8.00% ##	8.00% ##	8.00% ##	8.00% ##	6.15% ##
MS 0-64		16.00% 74.46%	8.00% 25.00%	8.00% 25.00%	8.00% 25.00%		8.00% 25.00%		8.00% 25.00%		MS 0 - 64		8.00% 25.00%	8.00% 25.00%	8.00% 25.00%	8.00% 25.00%	8.00% 25.00%
NM 0-64		16.00% 85.60%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%		8.00% 32.84%		8.00% 32.84%								
ND, SD 0-64		16.00% N/A	8.00% N/A	8.00% N/A	8.00% N/A		8.00% N/A		8.00% N/A								
TN 0-64		16.00% 45.00%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%		8.00% 32.84%		8.00% 32.84%		TN 0 - 64		8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%
TX 0-64		8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%		8.00% 32.84%		8.00% 32.84%		TX 0 - 64		8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%	8.00% 32.84%
VA 0-64		8.05% 8.05%	8.05% 8.05%	8.05% 8.05%	8.05% 8.05%		8.05% 8.05%		8.05% 8.05%		VA 0-64		8.05% 8.05%	8.05% 8.05%	8.05% 8.05%	8.05% 8.05%	8.05% 8.05%
Generic* 0-64	2000	30.00% 30.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%		6.00% 6.00%	0.00%	6.00% 6.00%	0.00% 0.00%	Generic* 0 - 64	2000	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%
AL 0-64	Plan D, F+ and J+ not filed in AL.	15.00% 15.00%	6.00% 6.00%	6.00% 6.00%			6.00% 6.00%	**	6.00% 6.00%	**							
AR 0-64		30.00% N/A	6.00% N/A	6.00% N/A	6.00% N/A		6.00% N/A	0.00% 0.00%	6.00% N/A	0.00% 0.00%	AR 0 - 64		7.00% N/A	7.00% N/A	7.00% N/A	7.00% N/A	7.00% N/A
CO, ID, IA, NC 0-64	NM, OR, PA, SD	30.00% 30.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%		6.00% 6.00%	0.00% 0.00%	6.00% 6.00%	0.00% 0.00%							
FL 0-64		4.60% 4.60%	4.60% 4.60%	4.60% 4.60%	4.60% 4.60%		4.60% 4.60%	0.00% 0.00%	4.60% 4.60%	0.00% 0.00%	FL 0 - 64		4.60% 4.60%	4.60% 4.60%	4.60% 4.60%	4.60% 4.60%	4.60% 4.60%
GA 0-64		32.57% 32.57%	9.0285% 9.0285%	9.0285% 9.0285%	9.0285% 9.0285%		9.0285% 9.0285%	0.00% 0.00%	9.0285% 9.0285%	0.00% 0.00%	GA 0-64		7.00% 7.00%	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%
MO 0-64	Issue age rates effective 1/1/2000.	23.25% ##	6.00% ##	6.00% ##	6.00% ##		6.00% ##	0.00% ##	6.00% ##	0.00%	MO 0-64		7.00% ##	7.00% ##	7.00% ##	7.00% ##	7.00% ##
MS 0-64		25.00% 25.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%		6.00% 6.00%	0.00% 0.00%	6.00% 6.00%	0.00% 0.00%	MS 0 - 64		7.00% 7.00%	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%	7.00% 7.00%
ND 0-64		30.00% N/A	6.00% N/A	6.00% N/A	6.00% N/A		6.00% N/A	0.00% 0.00%	6.00% 5.00%	0.00% 0.00%							
*Generic: IL, I	N, KS, KY, LA, MI, OK, TN,	TX, VA									*Generic: IL, IN,	KS, KY, LA, MI, OI	K, TN, TX, VA				
Generic* 0-64	2001	25.00% 25.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%		5.00% 5.00%	5.00% 5.00%	6.00% 6.00%	5.00% 5.00%	Generic* 0 - 64	2001	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%
AL 0-64	Plan D, F+ and J+ not filed in AL.	25.00% 25.00%	5.00% 5.00%	5.00% 5.00%			5.00% 5.00%	**	6.00% 6.00%	**							
AR 0-64		25.00% N/A	5.00% N/A	5.00% N/A	5.00% N/A		5.00% N/A	5.00% 0.00%	6.00% N/A	5.00% 0.00%	AR 0 - 64		6.00% N/A	6.00% N/A	6.00% N/A	6.00% N/A	6.00% N/A

Exhibit B - Rate Increase History - Medicare Supplement Select

STATE:	YEAR:	Plan A M-40	Plan B M-41	Plan C M-42	Plan D M-43	Plan E M-44	Plan F M-45	Plan F * M-47	Plan G M-46	Plan J * M-49	STATE:	YEAR:	Plan B M-61	Plan C M-62	Plan D M-63	Plan F M-65	Plan G M-66
СО		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%							
0-64		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%							
FL		6.00%	6.00%	6.00%	6.00%		6.00%	5.00%	6.00%	5.00%	FL		6.00%	6.00%	6.00%	6.00%	6.00%
0-64		6.00%	6.00%	6.00%	6.00%		6.00%	5.00%	6.00%	5.00%	0 - 64		6.00%	6.00%	6.00%	6.00%	6.00%
GA		18.00%	5.00%	5.00%	5.00%		2.00%	0.00%	2.00%	0.00%	GA		6.00%	6.00%	6.00%	2.00%	2.00%
0-64		18.00%	5.00%	5.00%	5.00%		2.00%	0.00%	2.00%	0.00%	0-64		6.00%	6.00%	6.00%	2.00%	2.00%
ID, IA, NC, NM 0-64	OR, PA, SD	25.00% 25.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%		5.00% 5.00%	5.00% 5.00%	6.00% 6.00%	5.00% 5.00%							
KS 0 - 64		12.00% 12.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%		5.00% 5.00%	5.00% 5.00%	6.00% 6.00%	5.00% 5.00%	KS 0 - 64		6.00%	6.00%	6.00%	6.00%	6.00% 6.00%
MO 0-64		25.00% ##	5.00%	6.00% ##	5.00%		5.00%	5.00%	6.00%	5.00%	MO 0-64		6.00%	6.00%	6.00%	6.00%	6.00%
•••		04.000/			= 000/					= aaa/							
MS 0-64		21.00% 21.00%	5.00% 5.00%	5.00% 5.00%	5.00% 5.00%		5.00% 5.00%	5.00% 5.00%	6.00% 6.00%	5.00% 5.00%	MS 0 - 64		6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%	6.00% 6.00%
ND		15.00%	5.00%	5.00%	5.00%		5.00%	5.00%	6.00%	5.00%							
0-64		N/A	N/A	N/A	N/A		N/A	0.00%	N/A	0.00%							
*Generic: IL, II	I, KY, LA, MI, OK, TN, TX,	VA									*Generic: IL, IN, I	CY, LA, MI, OK, TI	N, TX, VA				
		0.1.000/		10.000	0.000/		0.000/	0.000/	40.000/	0.000/			0.000/	10.000/	0.000/	0.000/	40.000/
Generic* 0-64	2002	24.00% 24.00%	9.00% 9.00%	12.90% 12.90%	9.00% 9.00%		9.00% 9.00%	0.00%	12.90% 12.90%	0.00%	Generic* 0 - 64	2002	9.00% 9.00%	12.90% 12.90%	9.00% 9.00%	9.00% 9.00%	12.90% 12.90%
AL	Plan D, F+ and J+	24.00%	9.00%	12.90%	**		9.00%	**	12.90%								
0-64	not filed in AL.	24.00%	9.00%	12.90%	**		9.00%	**	12.90%	**							
AR		24.00%	9.00%	12.90%	9.00%		9.00%	0.00%	12.90%	0.00%	AR		9.00%	12.90%	9.00%	9.00%	12.90%
0-64		N/A	N/A	N/A	N/A		N/A	0.00%	N/A	0.00%	0 - 64		N/A	N/A	N/A	N/A	N/A
со		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%							
0-64		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%							
FL		12.00%	12.00%	12.00%	12.00%		12.00%	0.00%	12.00%	0.00%	FL		12.00%	12.00%	12.00%	12.00%	12.00%
0-64		12.00%	12.00%	12.00%	12.00%		12.00%	0.00%	12.00%	0.00%	0 - 64		12.00%	12.00%	12.00%	12.00%	12.00%
GA		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	GA		0.00%	0.00%	0.00%	0.00%	0.00%
0-64		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0-64		0.00%	0.00%	0.00%	0.00%	0.00%
ID, IA, NM, OR 0-64	PA, SC	24.00% 24.00%	9.00% 9.00%	12.90% 12.90%	9.00%		9.00%	0.00%	12.90% 12.90%	0.00%							
0-64		24.00%	9.00%	12.90%	9.00%		9.00%	0.00%	12.90%	0.00%							
KS 0 - 64		18.00% 18.00%	9.00% 9.00%	12.90% 12.90%	9.00% 9.00%		9.00% 9.00%	0.00%	12.90% 12.90%	0.00%	KS 0 - 64		9.00% 9.00%	12.90% 12.90%	9.00% 9.00%	9.00% 9.00%	12.90% 12.90%
0-64		18.00%		12.90%	9.00%		9.00%		12.90%	0.00%			9.00%	12.90%	9.00%	9.00%	12.90%
KY 0-64		20.00% 20.00%	6.00% 6.00%	10.00% 10.00%	6.00%		6.00% 6.00%	0.00%	10.00% 10.00%	0.00%	KY 0-64		6.00%	10.00% 10.00%	6.00% 6.00%	6.00%	10.00% 10.00%
MO 0-64		24.00% ##	9.00%	12.90% ##	9.00%		9.00%	0.00%	12.90% ##	0.00%	MO 0-64		9.00%	12.90% ##	9.00%	9.00% ##	7.00% ##
MS		11.70%	11.70%	11.70%	11.70%		11.70%	11.70%	11.70%	11.70%	MS		11.70%	11.70%	11.70%	11.70%	11.70%
0-64		11.70%	11.70%	11.70%	11.70%		11.70%	11.70%	11.70%	11.70%	0 - 64		11.70%	11.70%	11.70%	11.70%	11.70%
ND		24.00%	9.00%	12.90%	9.00%		9.00%	0.00%	12.90%	0.00%							
0-64		N/A	N/A	N/A	N/A		N/A	0.00%	N/A	0.00%							
*Generic: IL, I	N, LA, MI, NC, OK, TN, TX	, VA									*Generic: IL, IN,	LA, MI, NC, OK, T	N, TX, VA				
Generic*	2003	6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50%	6.00%	Generic	2003	6.00%	6.00%	6.00%	6.00%	7.50%
0-64	_300	6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50%	6.00%	0 - 64		6.00%	6.00%	6.00%	6.00%	7.50%
AL	Plan D, F+ and J+	6.00%	6.00%	6.00%	**		6.00%	**	7.50%	**							
0-64	not filed in AL.	6.00%	6.00%	6.00%	**		6.00%	**	7.50%	**							
AR		6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50%	6.00%	AR		6.00%	6.00%	6.00%	6.00%	7.50%
0-64		N/A	N/A	N/A	N/A		N/A	0.00%	N/A	0.00%	0 - 64		N/A	N/A	N/A	N/A	N/A

3/3/2009 3 of 6

Exhibit B - Rate Increase History - Medicare Supplement Select

STATE:	YEAR:	Plan A M-40	Plan B M-41	Plan C M-42	Plan D M-43	Plan E M-44	Plan F M-45	Plan F * M-47	Plan G M-46	Plan J * M-49	STATE:	YEAR:	Plan B M-61	Plan C M-62	Plan D M-63	Plan F M-65	Plan G M-66
CO 0-64	TEAN	9.00%	9.00% 9.00%	9.00%	9.00%	m 44	9.00%	9.00%	12.90% 12.90%	9.00%	U.A.L.	T LANG	01	02	00	00	00
FL		5.50%	5.50%	5.50%	5.50%		5.50%	5.50%	5.50%	5.50%	FL		5.50%	5.50%	5.50%	5.50%	5.50%
0-64		5.50%	5.50%	5.50%	5.50%		5.50%	5.50%	5.50%	5.50%	0 - 64		5.50%	5.50%	5.50%	5.50%	5.50%
ID, IA, NM, OF	R, PA, SC	6.00% 6.00%	6.00% 6.00%	6.00%	6.00%		6.00%	6.00%	7.50% 7.50%	6.00% 6.00%							
IN		6.00%	6.00%	6.00%	6.00%		6.00%	0.00%	7.50%	0.00%	IN		6.00%	6.00%	6.00%	6.00%	7.50%
0-64		6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50%	6.00%	0 - 64		6.00%	6.00%	6.00%	6.00%	7.50%
MO 0-64		6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50% ##	6.00%	MO 0-64		6.00%	6.00%	6.00%	6.00%	7.50% ##
ND 0-64		6.00% N/A	6.00% N/A	6.00% N/A	6.00% N/A		6.00% N/A	6.00% 0.00%	7.50% N/A	6.00% 0.00%							
TX		50.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50%	6.00%	тх		6.00%	6.00%	6.00%	6.00%	7.50%
0-64		50.00%	6.00%	6.00%	6.00%		6.00%	6.00%	7.50%	6.00%	0 - 64		6.00%	6.00%	6.00%	6.00%	7.50%
Generic: AZ, (GA, IL, KS, KY, LA, MI, MS,	MT, NC, NE, N	V, OH, OK, SC,	TN, TX, UT, VA							*Generic: AZ, G	SA, IL, KS, KY, LA, MI	, MS, MT, NC, NI	E, NV, OH, OK,	SC, TN, TX, UT	, VA	
Generic	2004	6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	6.00%	6.00%	Generic	2004	6.00%	6.00%	6.00%	6.00%	6.00%
	ONLY AS REQUIRED											ONLY AS REQUIRED BY					
0-64	BY STATE REGS	6.00%	6.00%	6.00%	6.00%		6.00%	6.00%	6.00%	6.00%	0-64	STATE REGS	6.00%	6.00%	6.00%	6.00%	6.00%
AR 0-64		8.00%	8.00%	8.00%	8.00%		8.00% 8.00%	8.00%	8.00%	8.00%	AR 0-64		8.00%	8.00%	8.00%	8.00%	8.00%
FL		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	FL		0.00%	0.00%	0.00%	0.00%	0.00%
SC 0-64		8.00%	8.00%	8.00%	8.00%		8.00% 8.00%	8.00%	8.00% 8.00%	8.00%	SC 0-64		8.00%	8.00%	8.00%	8.00%	8.00%
VA		8.00%	8.00%	8.00%	8.00%		8.00%	8.00%	8.00%	8.00%	VA		8.00%	8.00%	8.00%	8.00%	8.00%
0-64		0.0070	0.0070	0.0070	0.0070		8.00%	0.0070	0.0070	0.0070	0-64		0.0070	0.0070	0.0070	0.0070	0.0070
Generic: AL,	AZ, CO, GA, IA, ID, IL, IN, K	S, KY, LA, MI, N	MS, MT, NC, ND	, NE, NM, NV, C	OH, OK, OR, PA,	SD, TN, TX, UT	7				*Generic: GA, I	L, IN, KS, KY, LA, MI,	MS, NC,OH, OK	, SD, TN, TX,			
Generic	1st Qtr 2005	7.50%	7.50%	7.50%	7.50%		7.50%	7.50%	7.50%	7.50%	Generic	1st Qtr 2005 ONLY AS	7.50%	7.50%	7.50%	7.50%	7.50%
0-64	ONLY AS REQUIRED BY STATE REGS	7.50%	7.50%	7.50%	7.50%		7.50%	7.50%	7.50%	7.50%	0-64	REQUIRED BY STATE REGS	7.50%	7.50%	7.50%	7.50%	7.50%
AZ		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	AZ		N/A	N/A	N/A	N/A	N/A
IN		6.50%	6.50%	6.50%	6.50%		6.50%	6.50%	6.50%	6.50%	IN		6.50%	6.50%	6.50%	6.50%	6.50%
MO		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	мо		0.00%	0.00%	0.00%	0.00%	0.00%
0-64		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0-64		0.00%	0.00%	0.00%	0.00%	0.00%
MT		7.50%	7.50%	7.50%	7.50%		0.00%	7.50%	7.50%	7.50%	MT		N/A 9.50%	N/A	N/A	N/A 9.50%	N/A
NC 0-64		9.50% 9.50%	9.50%	9.50% 9.50%	9.50%		9.50%	9.50%	9.50%	9.50%	NC 0-64		9.50% N/A	9.50% 9.50%	9.50% N/A	9.50% N/A	9.50% N/A
TN		4.50%	4.50%	4.50%	4.50%		4.50%	4.50%	4.50%	4.50%	TN		4.50%	4.50%	4.50%	4.50%	4.50%
UT		0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	UT		N/A	N/A	N/A	N/A	N/A
Generic: AL,	AR, CO, FL, GA, IA, ID, IL, K	S, KY, LA, MI,	MS, ND, NE, NN	и, NV, OH, OK,	OR, PA, SC, SD	, TX, VA, WI					*Generic: AL, A	R, CO, FL, GA, IA, ID	IL, KS, KY, LA,	MI, MS, ND, NE	, NM, NV, OH,	OK, OR, PA, SC	C, SD, TX, VA
Generic 5.5%*	3rd Otr 2005	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	Generic 5.5%	3rd Qtr 2005	N/A	N/A	N/A	N/A	N/A
Serieric 3.3 %	ONLY AS REQUIRED	3.30%	3.30%	5.50%	5.50%	3.30%	5.50%	3.30%	3.30%	5.50 %	Generic 5.5%	ONLY AS REQUIRED BY	N/A	IN/A	IN/A	IN/A	IN/A
0-64	BY STATE REGS	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	5.50%	0-64	STATE REGS	N/A	N/A	N/A	N/A	N/A
Generic 6.5%**	3rd Qtr 2005	6.50%	6.50%	6.50%	6.50%	5.50%	6.50%	6.50%	6.50%	6.50%	Generic 5.5%	3rd Qtr 2005 ONLY AS	N/A	N/A	N/A	N/A	N/A
0-64	ONLY AS REQUIRED BY STATE REGS	6.50%	6.50%	6.50%	6.50%	5.50%	6.50%	6.50%	6.50%	6.50%	0-64	REQUIRED BY STATE REGS	N/A	N/A	N/A	N/A	N/A
IL		3.60%	3.60%	3.60%	3.60%	5.50%	3.60%	3.60%	3.60%	3.60%	IL		N/A	N/A	N/A	N/A	N/A
IN		13.90%	13.90%	13.90%	13.90%	5.50%	13.90%	13.90%	13.90%	13.90%	IN .		N/A	N/A	N/A	N/A	N/A
KY		3.20%	3.20%	3.20%	3.20%	5.50%	3.20%	3.20%	3.20%	3.20%	кү		N/A	N/A	N/A	N/A	N/A
0-64		3.20%	N/A	N/A	N/A	5.50%	N/A	N/A	N/A	N/A	0-64		N/A	N/A	N/A	N/A	N/A
ОН		12.80%	12.80%	12.80%	12.80%		12.80%	12.80%	12.80%	12.80%	ОН		N/A	N/A	N/A	N/A	N/A
OR 0-64		3.00% 3.00%	3.00% 3.00%	3.00% 3.00%	3.00% 3.00%	5.50% 5.50%	3.00% 3.00%	3.00% 3.00%	3.00% 3.00%	3.00% 3.00%	OR 0-64		N/A N/A	N/A N/A	N/A N/A	N/A N/A	N/A N/A

*Generic 5.5%: AZ, CO, M0, MT, NE, NV, SD, UT, WI *Generic 6.5%: ID, LA, MI, MS, NM, *Generic 5.5%: AZ, CO, M0, MT, NE, NV, SD, UT, WI *Generic 6.5%: ID, LA, MI, MS, NM,

Exhibit B - Rate Increase History - Medicare Supplement Select

STATE:	YEAR:	Plan A M-40	Plan B M-41	Plan C M-42	Plan D M-43	Plan E M-44	Plan F M-45	Plan F * M-47	Plan G M-46	Plan J * M-49	STATE:	YEAR:	Plan B M-61	Plan C M-62	Plan D M-63	Plan F M-65	Plan G M-66
Generic 7.0%	1st Qtr 2006	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	Generic 7.0%	1st Qtr 2006 ONLY AS	7.00%	7.00%	7.00%	7.00%	7.00%
0-64	ONLY AS REQUIRED BY STATE REGS	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	0-64	REQUIRED BY STATE REGS	7.00%	7.00%	7.00%	7.00%	7.00%
Generic 8.0%*	1st Qtr 2006	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	Generic 7.0%*	1st Qtr 2006 ONLY AS	8.00%	8.00%	8.00%	8.00%	8.00%
0-64	ONLY AS REQUIRED BY STATE REGS	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	0-64	REQUIRED BY STATE REGS	8.00%	8.00%	8.00%	8.00%	8.00%
IL	1st Qtr 2006	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	0.00%	7.00%	IL	1st Qtr 2006	7.00%	7.00%	7.00%	7.00%	7.00%
AR	1st Qtr 2006	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	AR	1st Qtr 2006	15.00%	15.00%	15.00%	15.00%	15.00%
FL	2nd Qtr 2006	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	FL	2nd Qtr 2006	9.00%	9.00%	9.00%	9.00%	9.00%
GA GA	1st Qtr 2006 2nd Qtr 2006	5.00% 6.00%	5.00% 6.00%	5.00% 6.00%	5.00% 6.00%		6.50% 6.00%	6.50% 6.00%	4.00% 6.00%	4.00% 6.00%	GA GA	1st Qtr 2006 2nd Qtr 2006	N/A 7.00%	N/A 7.00%	N/A 7.00%	N/A 7.00%	N/A 6.00%
KY	1st Qtr 2006	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	кү	1st Qtr 2006	5.00%	5.00%	5.00%	5.00%	5.00%
NC & SC	1st Qtr 2006	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	NC & SC	1st Qtr 2006	15.00%	15.00%	15.00%	15.00%	15.00%
TX	1st Qtr 2006	15.50%	15.50%	15.50%	15.50%	15.50%	15.50%	15.50%	15.50%	15.50%	TX	1st Qtr 2006	15.50%	15.50%	15.50%	15.50%	15.50%
MO	2nd Qtr 2006	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	7.00%	мо	2nd Qtr 2006	7.00%	7.00%	7.00%	7.00%	7.00%
*Generic 7.0%: *Generic 8.0%:	AL, AZ, CO, ID, IN, KS, KY OH, TN, VA	7, MI, MO, MS, N	IT, ND, NE, NM,	, NV, OK, PA, U	T, WI						*Generic 7.0%: *Generic 8.0%:	IN, KS, MI, M0, MS, C OH, TN, VA	OK, UT				
Generic 8.5%	3rd Qtr 2006	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	Generic 0%	3rd Qtr 2006 ONLY AS	N/A	N/A	N/A	N/A	N/A
0-64	ONLY AS REQUIRED BY STATE REGS	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	8.50%	0-64	REQUIRED BY STATE REGS	N/A	N/A	N/A	N/A	N/A
IN	3rd Qtr 2006	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	IN	3rd Qtr 2006	N/A	N/A	N/A	N/A	N/A
ОН	3rd Qtr 2006	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	ОН	3rd Qtr 2006	N/A	N/A	N/A	N/A	N/A
VA	3rd Qtr 2006	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%	VA	3rd Qtr 2006	N/A	N/A	N/A	N/A	N/A

*Generic 8.5%: AZ, CO, ID, KY, LA, MI, MT, NE, NM, NV, OK, OR, SD

Med Select not filed in 3rd Qtr 2006.

Exhibit B - Rate Increase History - Medicare Supplement Select

		Plan A	Plan B	Plan C	Plan D	Plan E	Plan F	Plan F *	Plan G	Plan J *			Plan B	Plan C	Plan D	Plan F	Plan G
STATE:	YEAR:	M-40	M-41	M-42	M-43	M-44	M-45	M-47	M-46	M-49	STATE:	YEAR:	M-61	M-62	M-63	M-65	M-66
Generic 3.5%	1st Qtr 2007	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	Generic 3.5%	1st Qtr 2007 ONLY AS	3.50%	3.50%	3.50%	3.50%	3.50%
0-64	ONLY AS REQUIRED BY STATE REGS	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	3.50%	0-64	REQUIRED BY STATE REGS	3.50%	3.50%	3.50%	3.50%	3.50%
Generic 9.0%**	1st Qtr 2007	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	9.00%	AR, KS	1st Qtr 2007	9.00%	9.00%	9.00%	9.00%	9.00%
ОН	1st Qtr 2007	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	IN, KY, VA	1st Qtr 2007	4.50%	4.50%	4.50%	4.50%	4.50%
sc	1st Qtr 2007	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	МО	1st Qtr 2007	8.00%	8.00%	8.00%	8.00%	8.00%
TN	1st Qtr 2007	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	15.00%	NC	1st Qtr 2007	9.50%	9.50%	9.50%	9.50%	9.50%
KY, VA	1st Qtr 2007	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	4.50%	ОН	1st Qtr 2007	7.50%	7.50%	7.50%	7.50%	7.50%
MO	1st Qtr 2007	8.00%	8.00%	8.00%	8.00%		8.00%	0.00%	8.00%	0.00%	sc	1st Qtr 2007	11.00%	11.00%	11.00%	11.00%	11.00%
TX	1st Qtr 2007	13.50%	12.00%	12.00%	13.50%	12.00%	13.50%	0.00%	13.50%	0.00%	TN	1st Qtr 2007	15.00%	15.00%	15.00%	15.00%	15.00%
*Generic 3.5%: AZ, CO, GA, ID, LA, MI, MS, MT, NE, NM, OK, SD, UT Generic 9.0%: AL, AR, IA, IL, KS, ND, NV, WI									TX *Generic 3.5%:	1st Qtr 2007 GA, LA, MI, MS, OK,	12.00% UT	12.00%	0.00%	0.00%	13.50%		
Generic 14.5%	1st Qtr 2008	14.50%	14.50%	14.50%	19.50%	14.50%	11.00%	14.50%	16.00%	14.50%	Generic 14.5%*	1st Qtr 2008	14.50%	14.50%	14.50%	11.00%	11.00%
0-64	ONLY AS REQUIRED BY STATE REGS	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	0-64	ONLY AS REQUIRED BY STATE REGS	14.50%	14.50%	14.50%	11.00%	11.00%
со	3RD Qtr 2008	9.50%	9.50%	9.50%	9.50%	9.50%	9.50%	9.50%	9.50%	9.50%	FL	3RD Qtr 2008	7.40%	7.40%	7.40%	7.40%	7.40%
FL	3RD Qtr 2008	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%	GA	1st Qtr 2008			14.50%	11.00%	5.00%
GA	1st Qtr 2008	5.00%	5.00%	5.00%	5.00%	14.50%	5.00%	5.00%	5.00%	5.00%	KS	1st Qtr 2008	12.00%	12.00%	12.00%	12.00%	12.00%
IA, PA, SC	1st Qtr 2008	10.00%	10.00%	10.00%	10.00%	10.00%	9.00%	10.00%	10.00%	10.00%	ок	1st Qtr 2008	8.00%	8.00%	8.00%	8.00%	8.00%
MT	3RD Qtr 2008	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	11.00%	sc	2ND Qtr 2008	10.00%	10.00%	10.00%	10.00%	10.00%
OK, OR	1st Qtr 2008	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	TX	1st Qtr 2008	10.00%	10.00%	10.00%	10.00%	13.50%
SD	1st Qtr 2008	0.00%			19.50%	0.00%	11.00%	0.00%	16.00%								
TX	1st Qtr 2008	10.00%	10.00%	10.00%	14.50%	10.00%	13.00%	0.00%	16.00%	0.00%							
VA	2ND Qtr 2008	10.00%	10.00%	10.00%	10.00%	10.00%	9.00%	10.00%	10.00%	10.00%	*Generic 2008:	AR, IL, IN, KY, LA, M	, MS, NC, OH, T	N, UT			
WI	1st Qtr 2008	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%	14.50%							

*Generic 2008: AL, AR, AZ, ID, IL, IN, KY, LA, MI, MS, NC, ND, NE, NM, NV, OH, TN, UT

3/3/2009 6 of 6